

## **Strategy 2020 and the European Social Policy**

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**Abstract:** Flexicurity is an integrated concept, resulted from the combination of two fundamental elements flexibility and security. The strategy was recognized as one of the key objectives for European Labour markets in the context of the European Employment Strategy and Lisbon Strategy. The implementation of flexicurity can only be specific, taking account of national and regional characteristics in spite of the fact that all labour markets in Europe are faced with similar challenges.

**Keywords:** flexicurity; flexibility; security; flexicurity models

### **1. Preliminary Ideas**

In order to meet the objectives set by the Lisbon Strategy for more and better workplaces, we need new forms of flexibility and security, both for physical persons and companies, and for the Member States and the European Union.

EU citizens accept the need for adjustment and change:- 76% of the Europeans agree with the fact that having the same workplace throughout one's life is history - 72% are of opinion that, in order to encourage the creation of new workplaces, contracts should become more flexible - 88% of the citizens are of opinion that ongoing professional training enhance the perspectives of getting a job.

The European Council required the Member States:

to more systematically develop ample political strategies within the national reform programs in order to improve workers' and enterprises' adaptability, to ensure for the EU citizens a higher job security - i.e. the possibility to easily find a workplace in any stage of one's active life and to have career development prospects in a changing economic environment - to study the possibility of developing a set of common principles – regarding flexisecurity, a useful means for achieving an open and responsive workplace market, as well as more productive workplaces.

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Flexicurity should reduce the difference between employed people and people belonging to excluded categories. Currently employed people need assistance in order to be prepared and protected during the transition from one workplace to another. Those who belong to currently excluded categories – including those who are unemployed, among which women, young people and immigrants predominate - need readily accessible ways to a workplace and starting grounds in order to allow for the progress towards stable contractual provisions.

Alleviating the problem of insufficient competences and lack of employment prospects is of major interest for states faced with great discrepancies regarding the competences and employment opportunities among the population aims to create employment opportunities for less qualified people and to develop competences which allow such people to preserve their workplaces.

In these states, the employment rate tends to be high, but there are differences between various categories of people in this respect. Therefore, ascending mobility should be encouraged. Contractual provisions tend to be flexible enough, but, in some cases, they should provide enhanced protection for more vulnerable groups on the labour market. Certain groups (women, single mothers, immigrants, disabled people, young and elderly workers) are exposed to the risk of being excluded from the labour market. This situation can lead to an increasing number of persons who receive permanent benefits and could increase poverty rates (Țiclea, 2008, pp. 11-17).

Active employment policies provide powerful measures of stimulating workers to accept a job, but efforts are still needed in order to ensure the progress regarding the workplace quality and regarding the competence levels.

Giving more opportunities to people who receive benefits and to informally employed workers is of interest for those states which have recently been faced with important economic restructurings, resulting in a high number of persons who receive long-term benefits and who have reduced chances to come back on the labour market.

It aims to provide more opportunities for people who receive benefits and to replace informal employment with formal employment, by creating efficient active employment policies and through ongoing learning systems associated with an appropriate level of the unemployment benefits.

In these states, the traditional, often industrial, companies, were forced to discharge a large number of employees. The unemployed receive benefits which are often conceived of as “benefits for people who are out of work” rather than “allowances for the transition to a new workplace”. Investments in active employment policies are limited, and the chances to find new jobs are reduced.

Social administrations and public employment services require an institutional reinforcement in order to put in practice active employment policies. New economic activities are being developed, especially in the service sector. People who receive benefits are faced with difficulties in finding jobs in the new context of economic development. The new workplaces often provide low protection, while the measures applicable in the case of older workplaces can be too restrictive. The differences between men and women persist. There is a tendency to resort to the informal economy. Because the professional training systems are inefficient, less qualified workers and young people with no professional experience face difficulties in adjusting to the requirement of the labour market.

One problem identified in the study<sup>1</sup> that of possible *shapings* (“*recalibrations*”) of *the employment law principles* so as to identify an appropriate balance between the concepts of “*flexibility*” and “*adaptability*”. This anticipated the current (community) concept of “*flexicurity*”, which we shall insist upon below.

The study remarked that economically dependent labour was on the increase; this labour was at the boundary between independent, autonomous labour, and subordinate labour under the employment contract. The study also emphasized the need to identify ways to counterbalance economic dependency, which should not only be targeted towards traditional protection forms, but also enlarge the range of economic and social support mechanisms, founding a network of lifetime facilities, such as access to pension funds, access to special bank loans, mobility allowances, professional training facilities, social security benefits, child protection facilities etc. We shall also find this idea in the concept of “*flexicurity*” launched later on by the European Union.

Regarding the prospects (“*guidelines*”) for the years 2006-2010, the study limited itself to signalling that, function of the political and governmental evolutions in the Member States, the concept of “*employment law modernization*” is used differently, either with a view to reforming employment law, or with a view to meeting the requirements of the European Union supranational institutions (for instance, “the reform regarding the national labour market – required by the European Union – tends to generate controversies and reveals strong ideological divisions”). The study signalled the risk that employment law might stray from the national legislative traditions and lose the coherence of its rules. In these circumstances, the study argued both for *extending the traditional functions of employment law* to other categories of workers than the classic ones, based on the collective and individual employment contract, and for *continuing the intervention of employment law in new fields, characterized by insecurity* (for instance, economically dependent labour).

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<sup>1</sup> Raport general privind evoluția legislației muncii în Uniunea Europeană în perioada 1992-2010 elaborat în cadrul Comisiei Europene/ General report on the evolution on labour law in the European Union during 1992-2010 elaborated within European Commission.

Finally, regarding the impact of community legislation, the study further anticipated the openness – for the first time – of national law systems to innovation, and the further implementation of important constitutional ideas, especially in the field of anti-discrimination legislation.

*The second stage*, in which the Commission acted in the years 2006-2007, is the one which will make up the substance of our analysis and which regards both the modernization of employment law, in which case the Commission launched a *Green Book* entitled “*The Modernization of employment law in order to face the 21st century challenges*”, and the concept of employment flexicurity, in which case the Commission adopted a Communication entitled “*Towards common principles of flexicurity*”, and submitted it to the Council, the European Parliament, the Economic and Social Committee and the Regions Committee.

Later on, a few months after adopting the Communication on flexicurity, in order to mark the end of the debate on the modernization of employment law, the Commission submitted a Communication to the Council, the European Parliament, the European Social and Economic Committee and the Regions Committee, entitled “*The result of the public consultations regarding the Commission’s Green Book – The modernization of employment law to face the 21st century challenges*”.

The three documents of the Commission – *The Green Book regarding the modernization of employment law, the Communication on flexicurity, and the Communication regarding the result of the public consultations* – make up a corpus of guidelines – ideas, rules and even principles – which we shall dwell upon below.

## 2. Conceptual Clarifications

In these European Union documents, as well as in others, such as those coming from E.C.D.O., a number of *new concepts* are used, which are insufficiently clarified either by the doctrine or by the legal regulation practice.

*The labour relation*. Frequently in these documents, but also in a number of directives, the syntagm “labour contract or labour relation” is used associately; according to this syntagm, a person works either under a labour contract or on the basis of a labour relation. It is thus obvious that the syntagm does not only refer to the *employee exclusively*, who has a labour relation under a labour contract, but also to other workers who are in a labour relationship, on other legal grounds than the labour contract, such as, for instance, public servants, members of the military, members of cooperations, agriculturiers, etc. However one cannot speak of a labour relation in the case of the independent worker or in the case of those who exercise an independent profession, such as lawyers, notaries etc.

*Standard contractual model* – the model based on the individual indeterminate term full-time labour contract.

It is significant to note that, during the debate regarding the Green Book, the informal meeting of January 2007 of the EU Member States employment and social affairs ministers strongly emphasized that the *cornerstone of labour relations in the European Union continues to be the indeterminate term full-time labour contract*, even if other types of contracts may be used, which are more flexible and which may meet workers' needs or answer to other specific situations.

In the Commission's Communication regarding the end of the debates generated by the October 2007 Green Book, interviewees' different opinions are noted. Significant about this is the fact that both the European Parliament, the European Economic and Social Committee, and the Member States emphasized that *workers' labour stability and security is only provided by the standard labour contract*.

*The fragmented labour market*, a syntagm launched in 2003 in the report submitted to the European Council by the European working group for the workforce (the Wim Kok group), which distinguishes between *two levels* of the labour market: that of the *"integrated" workers* ("insiders"), having a permanent activity in the enterprise, based on an indeterminate term full-time individual labour contract (standard contract), and that of the *"excluded" workers* ("outsiders"), made up of unemployed people, people who have left the labour market and people who are in poor working conditions or in the informal sector. The latter category of people find themselves in a *"grey" area*, where employment fundamental rights or social protection can be considerably reduced, triggering a state of insecurity regarding the prospect of finding a workplace, with serious implications over crucial options in their private lives (to have a dwelling, to found a family etc.).

In the circumstances of a fragmented labour market, it was noted that the practice of resorting to other forms of employment than the usual could further develop, encouraging atypical contracts and disguised work, unless measures were taken to adjust *classical (standard) labour contracts* in order to enhance flexibility, both from the workers' and from the employers' points of view. In this respect, the suggestion was to assess the flexibility level of the standard contracts at least regarding the terms of notice, the individual and collective dismissal costs and procedure, and the definition of abusive dismissal, respectively.

Another suggestion was to identify, together with the social partners, those solutions for the *"integrated" workers*, as well as the *"excluded" ones*, to be able to successfully deal with the transition from one status to another (from *"integrated"* to *"excluded"* and the other way round), through ongoing learning, in order for them to maintain their training level or to acquire new competences, by means of promoting active policies on the labour market which help the unemployed, and the inactive persons, to find work, by setting supplementary rules in the field of social security for people who change their workplace or who temporarily leave the labour market.

This report contains the conception, which the European Union structured previously, of the need to have common flexicurity principles which, according to the June 2007 Communication of the Commission, could lead to more and better workplaces through flexibility and security.

Before this Communication, the European Union had already adopted, in July 2005, the Integrated Guidelines for development and workforce for the years 2005-2008, which required the adjustment of the employment legislation in order to simultaneously promote flexibility and security and to reduce the labour market fragmentation.

In the Commission's Communication on the result of the public consultations regarding the Green Book, it is precisely stated that **no agreement has been reached** regarding the implementation of the concepts of "integrated" or "excluded" workers within the fragmented labour market framework.

*The traditional model of employment law* aimed to alleviate the economic and social inequalities inherent in the labour relations and ensured appropriate protection to employees. This model was based on the following hypotheses:

- a permanent full-time job;
- the labour relation under employment law, focusing on the indeterminate term individual labour contract;
- the employer alone was held responsible for meeting the obligations which any employer has in relation with his/her employees.

The traditional model of employment law met, according to the Commission, to different extents, in different states, the requirements of the labour market, until the beginning of the 1990s.

The rapid technological progress, the increasing competition within the framework of globalization, the evolution of the consumers' demand and the constant growth of the service sector imposed an increased employment flexibility, on the one hand, and the need to organize companies in a more supple manner, on the other hand, which triggered a development of labour organization and timing, of salaries and numbers of employees in different stages of the production cycle, and all these finally led to the *need for more contractual diversity* than that explicitly provided by the European and national legislations.

The national legislative reforms undertaken after the 1990s loosened the existing regulations, allowing for a greater contractual diversity, but also for the labour market fragmentation, by introducing more flexible employment forms, but also a reduced protection in case of dismissal; in this way, the "excluded" people could more easily have access to the labour market, and the "included" people had more options to reconcile their career with their family life.

*The atypical labour contracts* (sometimes referred to as fixed-term contracts) are other types of contracts than those based on the indeterminate term full-time individual labour contracts. This category includes fixed-term contracts, part-time contracts, labour contracts through temporary employment agents, intermittent labour contracts (when, for different reasons, a person works only part of the week, for instance, on Saturdays and Sundays), “zero hours” contracts and even independent workers’ contracts.

Workers functioning under such atypical contracts are considered – from the perspective of employment law and social security law, respectively – vulnerable workers, mainly as a result of the fact that they can find themselves in successive short-term poor quality workplaces, with an inappropriate social protection.

*Worker.* The analyzed documents do not promote any definition of this term. Consequently, where it is used, the term “worker” has the meaning in the community law. In this sense, without being defined as such, in the primary and secondary legislation, “worker” is a comprehensive concept (also shaped by the Luxembourg Court case law), typical of community law, which is mainly applied with respect to the workforce free movement within the community space, and which includes all those who either have a labour contract or a labour relation, or are in a specific situation, such as that of an unemployed person or of a person seeking a workplace within the community space. The meaning of the notion of “worker”, as specified by the Court, is an extensive one regarding the rights granted by the Treaty and by the secondary legislation to those who carry out an activity, no matter the legal grounds.

From one directive to another, *the concept of worker differs*, and, consequently, it will be transposed in the national legislation in accordance with the exigencies of the respective directive, but aiming to ensure, in each EU Member State, the same social protection for the category of workers addressed by that specific directive. Actually, in the Commission’s Communication on the results of the debate regarding the Green Book, it is shown that most of the Member States, together with numerous social partners’ organizations “favoured the position that defining workers within most of the directives on employment law should remain an attribute of the Member States.”

Basically, the option for a community meaning was aimed at allowing different categories of people – “workers” – benefit, in all Member States, of the same protection by the community norms. Consequently, the workers’ category includes those people who carry out a paid work, for a certain term, within a labour relation, and which are subordinated to the beneficiary of their work.

In the field literature it was revealed that *workers are* employees, no matter the type of their individual labour contract, including the apprentices at the workplace; those who are under a professional training program (at their employer); those

who, without being proper workers, are expressly assimilated to this category by certain European Union directives (those who are seeking a workplace, those who are to be employed for the first time; unemployed people of active age who were previously employed; people who are not able to work because of a labour accident or professional illness during their employment in the host state; people who reached the retirement age during employment in the host state). In the same way, it has been showed people who exercise liberal professions, self-employed people, public servants, and, as a rule, people who work under a service contract – *are not workers*; people who – even if they carry out an economic activity in exchange for a remuneration, based on a labour relation – are expressly excluded from the implementation of certain sectoral directives.

*Disguised work* – situation in which a person carries out an activity (work) similar to that carried out by an employee, but without this person being considered an employee, with the aim to dissimulate this person's real juridical status in order to avoid certain compulsory costs and tax collections, as well as the payment of social security contributions. Frequently, disguised work is carried out by resorting to different civil or commercial contracts.

Disguised work is combated by different methods and practices, in general, by all EU Member States. The Commission invented, however, two innovative methods in this field: the absolute legal presumption, which says that there is a labour contract if the work is carried out for someone else in exchange for a weekly wage or at least for twenty hours within three consecutive months (the Netherlands); a constant high quality control of the way in which labour legislation is applied, by concluding agreements in this sense with social partners inclusively (Ireland and Spain).

The debates on the Green Book revealed that the employment legislation is efficient, correct and powerful only if it is applied in all Member States, if it is equally applied to all actors (social partners) and is systematically, constantly and efficiently controlled.

The community action has to complement the action of the Member States, especially because work on the black market, within the community space, acquires an increasingly supranational character. However no agreement has been reached on the type of community action; the measures proposed range from instruments with the character of a statement (Council resolutions) to exchanges of good practices and bi- and multilateral forms of administrative cooperation.

*Economically dependent labour* – type of labour that cannot be strictly categorized either as “waged labour” or as “independent labour”. This category of workers does not benefit of a labour contract; they find themselves in a “grey area” between employment law and commercial law. Even if, legally and formally they carry out



an independent work, they are still economically dependent on a company or a client/employer in order to earn income.

In the Commission's Communication on the end of the debates regarding the Green Book, it is noted that most of the Member States and social partners were against the idea of introducing a third intermediary category – economically dependent worker – in addition to the categories of employed and independent workers. As a result, the syntagm will be used in theoretical debates, with a certain legal grounding in some community states.

*The independent worker*, situated, as a rule, on the borderline between employment law and commercial law, is a notion which is diffusely defined in these community documents. In the Green Book, it is stated that “the binary distinction between an employed person and an independent worker no longer is the close reflection of the economic and social reality of labour. Disputes can arise in connection with the legal nature of a labour relation or anytime a labour relation is disguised or anytime real difficulties arise in the attempt to achieve a correspondence between the new ways of labour and employment and the traditional labour relation”.

In general, independent labour is seen as a means to adequately meet the needs of restructuring, to reduce direct and indirect workforce costs and to flexibly manage the resources in unpredictable economic circumstances. This is the case of service providing enterprises, retail industry, agricultural sector and construction sector. Essentially, workers from this category are employed any time an enterprise contracts out a part of its activity, subcontracts works or carries out its activity within certain projects (based on commercial, and rarely enough, civil contracts).

According to this vision, independent work is different from *self-employment*, without employing paid workers.

The Commission's Communication on the end of the debates regarding the Green Book takes note of the opinion of the European Parliament and of the Member States that defining workers and people who carry out an independent activity from the perspective of the community legislation is of a great complexity. It was actually requested that, whenever a directive refers to this note, it should be done by each Member State after consultation with social partners.

*The triangular labour relations* are the result of temporary employing workers through temporary employment agencies. Obviously, this relation establishes between the agency, the employee and the employing company; the labour relation thus becomes more complex. The temporary employment agency and the employing company conclude a commercial contract. The Romanian legislation regulates, in this sense, the contract through a temporary employment agent.

A triangular relation is also considered the relation which establishes between the *initial company* and the *sub-contracting company*, in which case the responsibility

of the two contractors is shared, in case of unfulfillment of obligation by the subcontracting party, the obligations arising from a labour contract included.

The Commission's Communication on the end of the debates regarding the Green Book reveals the different opinions expressed, which eventually are convergent with those of the European Parliament and of some Member States in favour of the initial contractor's responsibility (subsidiary or not). No common EU position is advanced.

*Flexicurity* - conception (method, strategy) promoted by the European Union, which dialectically combines employment flexibility with employment security, a concept which differs from the classical one in the social security law.

In the Commission's Communication on flexicurity, it is stated that this "can be defined as an *integral strategy* of simultaneously consolidating flexibility and security on the labour market." Flexicurity policies can be put into practice by means of four components: flexible and secure contractual provisions; comprehensive ongoing learning strategies; active and efficient employment policies; modern social security systems.

Beyond this main framework, otherwise perfectly correct, *employment flexibility* can be achieved by means of rendering the dismissal cases and procedures more flexible, by reducing dismissal costs (individual or collective), by limiting the area of dismissals deemed abusive (by the limiting definition of law abuse in the field of labour relations), by promoting other types of labour contracts than the "classical" ones, namely fixed-term contracts, contracts through a temporary employment agent, part-time contracts etc.

If *flexibility* it is aimed – basically – at granting more freedom of action to the employers, *security* is aimed at providing individual security, throughout a person's active life, whatever the professional situation of that person (employee, unemployed, independent worker, exercising a liberal profession, being under professional training etc.); essentially, flexisecurity is aimed at ensuring protection measures, throughout a person's active life, to the entire professional evolution of that particular person (Popescu, 2008).

### **3. The Content of the Debate**

The public debate included over 450 answers from all the interested parties, a concept which is different from the classical one in social security law, covering governments, regional authorities, national parliaments, social partners at a EU or national level, NGOs, enterprises, universities, legal professionals etc. The European Parliament and the European Economic and Social Committee also formulated opinions on the Green Book.

Beyond this diversity, in the positions taken one can identify points of view which are specific to social partners (trade unions, employers' associations) and governments (Ținca, 2005).

Although the debate covered a plethora of ideas (questions) on which all the interested parties were to express an opinion, the content of the debate can be synthesized in the following lines.

Regarding the *range of persons who are protected or should be protected* through the employment law norms, the main idea is the incidence of these protection prescriptions on *all those who have a labour relation*, and *not exclusively* those, but also those who are outside a labour relation.

With respect to *the duration of ensuring legal social protection*, the resulting idea was that this should cover not only the period during which a person works under a labour contract, but should be extended to the whole active life, by establishing the obligation of ongoing professional training.

The *position and role of different categories of individual labour contracts* were also discussed; actually, without expressly mentioning it, diminishing the role of indeterminate term full-time individual labour contracts and placing these at the same level with other labour contracts, primarily with the fixed term contracts were important issues which were also discussed (Țop, 2012).

The flexicurity concept was advanced, with both its components, as a universal solution. We showed above that, after the Green Book, the Commission drew up a Communication on the common principles of flexicurity and that in December 2007, the Lisbon European Council adopted the Common principles of flexicurity.

Because of the Commission's initial position, the debate was on the *individual employment law* and didn't concern – under any aspect – the collective employment law.

In the Commission's Communication on the end of the debates regarding the Green Book, it is noted that some Member States, the trade unions and most of the academic experts pointed out that it would have been desirable for the debate to have focused on collective labour contracts, and not only on the individual labour relations. Only the combined approach of both components of employment law – individual contracts and collective contracts – could have revealed the complex interaction between the overall legal framework of each state and the community framework.

Although the Green Book on modernizing employment law, as well as the Commission's Communication on employment flexicurity also refer to certain aspects which belong to *social security law*, the debate was mainly focused on the issues regarding employment law, namely the individual labour contract law (Ștefănescu, 2012).

#### 4. Conclusions

The main conclusion is that the *employment legislation in the EU Member States should still apply*. Without discussing or questioning the role of community norms in the harmonization of national legislations, the national legislation is applicable, which thus confirms, once again, the character of community norms, namely of directives, established by the Treaties, to complement and guide the national legislations in the fields in which the European Union has shared competences with the Member States.

Actually, a number of positions coming from employers reminded of the limitations of the EU competences and significantly requested that *the employment law reform be carried out within an exclusively national framework*. At the same time, most of the Member States, the European Parliament and the European Economic and Social Committee, the national parliaments and the social partners invoked – in applying the subsidiarity principle – the shared competences between the European Union and the Member States, stating that the drawing up of the national employment law is an attribute of the states together with the social partners, and the community *acquis* may only have the role of complementing the Member States' actions (Popescu R. , 2012).

It is also significant that the *problems regarding the EU competence in the social field* were not discussed. In the case of the employment legislation, there are four fields which still constitute the Member States' exclusive competence: trade unions and employers' associations organization, salaries, strikes and lock-out.

During the debates, *the concept of flexicurity* was developed, under its two components: flexibility and security. Thus, *flexibility* was better defined in the sense that, in case of dismissal, the term of notice should be extended (obviously, in the employee's favour); also, the grounds for dismissal were more precisely determined, in the sense that it should be real, serious and just. Security should include allotting additional funds for professional training and in case of unemployment, including a professional training period, a number of tax facilities for the self-employed, maternity and paternity leaves, kindergartens, including certain facilities in the pension system for those who are not, temporarily, in a labour relation, etc.

Elaborating a directive regarding temporary employment (employment through temporary employment agencies) and re-examining the directive regarding the labour timing were identified as European priorities.

Based on this debate, the *Common principles of flexicurity* were adopted within the framework of the 2007 Lisbon European Council.

The Commission will further aim to carry out, together with the social partners, a common analysis regarding the major challenges facing the labour markets in

Europe, in order to draw up a program meant to suggest *an integrated approach for applying the principles based on flexicurity*, and will encourage the negotiation, by the social partners, of the problem of professional training.

From our point of view, even the solution proposed by the Commission, which seems to argue that the employment law modernization is carried out through the new concept of “flexicurity”, *does not seem a long-term solution*. Of course, this concept and the Principles regarding it, adopted by the December 2007 Lisbon European Council, will influence the evolution of employment law, but, in prospect, from our point of view, it is certain that *the debate is not over. It is only a beginning* (Țiclea, 2012).

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